Mills Talbot
A Flynn & Reynolds Company

KEYSTONE — SINCE 1945, LIGHT MADE EASY	Complete line of Indoor / Outdoor Lighting Fixtures / Lamps / Drivers	**EncapSulite**	Specializing in LED waterproof fixtures, safety coated fluorescent lamps, safety coated HID lamps & decorative lighting design
Big Beam Emergency Lighting	Manufacturer of top quality emergency exit lights & signs used in Commercial, Industrial, NEMA and Nuclear areas	**Cementex** The Safety Tool Specialists	American made double-insulated 1000V safety tools and personal protective equipment
CADET	Cadet offers electric heating solutions that are both aesthetically appealing and provide efficient warmth	**Dimplex**	Sleek. Stylish. Sustainable. Maximize comfort while minimizing energy costs with our electric heating solutions!
ALLIED MOULDED PRODUCTS, Inc. **Residential**	The Leading PVC & Fiberglass Outlet Box Manufacturer in the country. Full line of Residential and manufactured housing products, designed with both the electrical professional and the do-it-yourself homeowner in mind.	**ALLIED MOULDED PRODUCTS, Inc.** **Industrial**	Nonmetallic enclosures designed to protect against the toughest elements and environments across a wide array of industrial applications.
eurobex EXIII	Eurobex offers enclosures, both custom and standard in any material that can satisfy and comply with the most stringent electrical standards.	**USi ELECTRIC** THE BEST CHOICE	From carbon monoxide alarms to emergency lighting systems, Universal Security Inc. makes the most innovative home protection solutions available today.
Minerallac Company	Hardware Fasteners & Related Accessories, Spring Steel & Strut Fittings for the Construction Market	**King** STAPLES · STRAPS · HOOKS	Products include stainless steel staples for the most challenging environments as well as insulated staples for optimal protection of delicate cables & reduction of possible arc faults.
TEDDICO ELECTRICAL PRODUCTS | **BWF**	Quality electrical products including fittings & accessories for commercial, residential & industrial applications.	**A Arlington**	The leading manufacturer of traditional metallic and non-metallic fittings and connectors.
MELTRIC A COMPANY OF MARECHAL ELECTRIC	Designs and builds quality electrical connectors to ensure electrical and user safety in diverse applications in almost every industry.	**PRECISION** ENERGY SAVING CONTROLS FOR OVER 60 YEARS	Major producer of photocontrols and accessories for outdoor lighting applications, including the T-15 direct wire-in photocontrol, a standard in the industry for many years.

Click here to be directed to our website.

9/8/2023

John E. Griffin
Sales – Eastern New York
Jgriffin@millstalbot.com
518-265-3194

Gregg Adams
Sales – Western New York
gadams@millstalbot.com
585-738-5373

Bryce Button
Sales – Central New York
bbutton@millstalbot.com
315-420-4399

Tom Talbot III
Sales – Central New York
ttalbot@millstalbot.com
315-637-0511

Dan Sciulli
VP Sales
dsciulli@millstalbot.com
412-818-2220

Barclay Talbot
Sales – Central New York
customerservice@millstalbot.com
315-637-0511

Bryan Lally, CPMR
President
bryanl@flynn-reynolds.com
860-214-5958

Ed Scannapieco
VP Operations
ed@flynn-reynolds.com
508-380-5543

Lisa Lynch
Business & Marketing Director
lisa@flynn-reynolds.com
978-454-1098

Office Locations

Western Office	**Central Office**	**Eastern Office**
52 North Main Street	100 Thompson Street	288 New Salem South Road
Fairport, NY 14450	Fayetteville, NY 13066	Voorheesville, NY 12186
585-377-6080	315-637-0511	518-265-3194

Manufacturer	Minimum	Freight Terms
Keystone	$100 Minimum or $10 Fee	PPD = $1,000 – UPS Red 2:00 p.m.
EncapSulite	1 Case Minimum	PPD = $1,500
Big Beam Emergency Lighting	$100 Minimum	PPD = $2,000
Cementex	$500 Minimum	Always plus freight
Cadet	No Minimum - $25 Small Order Fee	PPD = $1,200
Dimplex	No Minimum - $25 Small Order Fee	PPD = $1,200
Allied Moulded Products	$100 Minimum, Carton Quantity	PPD = $2,500 – UPS Red 1:00 p.m.
Eurobex	$220 Minimum - $55 Small Order Fee	PPD = $1,700
USI Electric	1 Case Minimum	PPD = $1,000
Minerallac	$50 Minimum - $25 Minimum on air orders	PPD = $1,000 – UPS Red 12:00 p.m.
King Staples	1 Case Minimum	PPD = 85,000 Staples
Teddico Electrical Products	$100 Minimum	PPD = $1,000
Arlington	$500 Minimum – Always	PPD = $1,250
Meltric	$75 Minimum or Bill $75	PPD = $5,000
Precision	$100 Minimum	PPD = $850